

News Releases

Air Canada's Award-Winning North America Business Class Featured in New Multi-Media Advertising Campaign

MONTREAL, April 8, 2019 /CNW Telbec/ - Air Canada today launched an expansive multi-media advertising campaign to showcase for customers the industry leading attributes and benefits of its award-winning, North America Business Class service and its commitment to customer service excellence. The campaign is set to run until June 2, including a three-week television component starting today to coincide with the beginning of the NHL playoffs.

"Air Canada's North America Business Class offers customers unmatched services and amenities that deliver on and even anticipate their expectations. This campaign will reinforce how our employees strive to earn our customers' loyalty each day by providing a superior travel experience through customer service excellence, while also highlighting the very real benefits to their businesses of choosing Air Canada Business Class," said Andrew Shibata, Managing Director of Brand at Air Canada.



"The superiority of Air Canada's Business Class has been recognized by numerous industry awards and confirmed by the 2018 Ipsos Reid Canadian Business Traveller Survey, which found Air Canada is the preferred airline for domestic travel for 92 per cent of frequent

business travellers. Our unrivalled Business Class service is a key reason why Air Canada has been named the Best Airline in North America at the Skytrax World Airline Awards for seven of the last nine years, including in 2017 and 2018, when it also won the Skytrax Best Business Class in North America."

Among the unique offerings of Air Canada North America Business Class are an elevated end-to-end travel experience, with airport priority services, access to Maple Leaf Lounges, a dedicated aircraft cabin with larger seats, complimentary meal and beverage service including a wine selection curated by Air Canada sommelier Véronique Rivest, seatback in-flight entertainment with more than 600 hours of content in 15 languages and the Altitude Loyalty Program. Air Canada customers can also enroll in Air Canada for Business, a tailored program offering travel benefits for small and medium-sized enterprises.

The campaign, centred on the concept of "We're in the business of you", will feature one 60-second and two 15-second television spots, which can be viewed on YouTube (see links below). These will be supported by airport and arena out-of-home placements and extensive digital, print, social media (Facebook, Instagram, Twitter and LinkedIn), and other sales communications. The campaign was developed in partnership with FCB Montreal.

Air Canada, the only Skytrax Four Star international network carrier in North America, has recently won numerous awards for its Business Class and other services. These include:

- PAX International Readership Awards Outstanding Food Service by a Carrier inNorth America and Best Business Class Amenity Kit in the Americas
- TripAdvisor Traveller's Choice Awards Best Business Class inNorth America
- Skytrax Best Airline Cabin Cleanliness inNorth America 2018
- Business Traveler USA Best North American Airline for International Travel and Best North American Airline for Inflight Experience
- Frequent Business Traveler GlobeRunner Awards Best Airline in the Americas and

Best Business Class Airport Lounge (both awards shared with Star Alliance partner United Airlines)

The television advertisements can be viewed online:

60 second spot at: https://youtu.be/5_35ed6Y2zQ

15 second spots at: <u>https://youtu.be/ivrCeQhNTp8</u> <u>https://youtu.be/NWFpOjCuwSA</u>

About Air Canada

Air Canada is Canada's largest domestic and international airline serving nearly 220 airports on six continents. Canada's flag carrier is among the 20 largest airlines in the world and in 2018 served nearly 51 million customers. Air Canada provides scheduled passenger service directly to 63 airports in Canada, 56 in the United States and 100 in Europe, the Middle East, Africa, Asia, Australia, the Caribbean, Mexico, Central America and South America. Air Canada is a founding member of Star Alliance, the world's most comprehensive air transportation network serving 1,317 airports in 193 countries. Air Canada is the only international network carrier in North America to receive a Four-Star ranking according to independent U.K. research firm Skytrax, which also named Air Canada the 2018 Best Airline in North America. For more information, please visit: <u>aircanada.com/media</u>, follow @<u>AirCanada on Twitter</u> and join Air Canada on <u>Facebook</u>.

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SOURCE Air Canada

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