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## **Air Canada and Drone Delivery Canada Corp. Announce a Sales Agency Agreement**

- *Air Canada Cargo will help Drone Delivery Canada Corp. market its services*

MONTREAL, June 4, 2019 /CNW Telbec/ - Air Canada announced today that it has entered into a sales agency agreement with Drone Delivery Canada Corp. (DDC) through which Air Canada Cargo will market DDC's drone delivery services in Canada, giving the logistics community access to the growing potential of commercial drone deliveries.

Under the terms of the agreement, Air Canada Cargo will act as a sales agent of DDC for the purpose of marketing and pursuing sales of DDC's drone delivery services across Canada, on those routes for which DDC has sought and received regulatory approval.

DDC will benefit from Air Canada Cargo's expertise and ability to develop, promote and sell DDC services through Air Canada Cargo's industry leading marketing and sales technology channels in Canada.

"Air Canada is pleased to partner with Drone Delivery Canada, a leading player in today's emerging drone industry. We believe drone technology has the potential to offer the cargo community cost-effective solutions to complex issues related to supply chain distribution in non-traditional markets, including remote communities in Canada. It is another way Air Canada Cargo is innovating and engaging with new technologies, such as artificial intelligence and digital technologies, which are transforming the cargo landscape," said Tim Strauss, Vice President of Cargo at Air Canada.

Mr. Strauss is also an independent member of the advisory board of DDC.

### **Caution Regarding Forward-Looking Information**

This news release includes forward-looking statements within the meaning of applicable securities laws. Forward-looking statements, by their nature, are based on assumptions and are subject to important risks and uncertainties. Forward-looking statements cannot be relied upon due to, amongst other things, changing external events and general uncertainties of the business. Actual results may differ materially from results indicated in forward-looking statements due to a number of factors. Any forward-looking statements contained in this news release represent expectations as of the date of this news release and are subject to change after such date. However, except as required under applicable securities regulations, any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise, is disclaimed.

### **About Air Canada**

Air Canada is Canada's largest domestic and international airline serving nearly 220 airports on six continents. Canada's flag carrier is among the 20 largest airlines in the world and in 2018 served nearly 51 million customers. Air Canada provides scheduled passenger service directly to 62 airports in Canada, 54 in the United States and 100 in Europe, the Middle East, Africa, Asia, Australia, the Caribbean, Mexico, Central America and South America. Air Canada is a founding member of Star Alliance, the world's most comprehensive air transportation network serving 1,317 airports in 193 countries. Air Canada is the only international network carrier in North America to receive a Four-Star ranking according to independent U.K. research firm Skytrax, which also named Air Canada the 2018 Best Airline in North America. For more information, please visit: [aircanada.com/media](http://aircanada.com/media), follow [@AirCanada on Twitter](https://twitter.com/AirCanada) and join Air Canada on [Facebook](https://www.facebook.com/AirCanada).

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