



# AIR CANADA

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## Air Canada Reports Third Quarter 2020 Results

- **COVID-19 Mitigation and Recovery Plan nearly complete**
- **Total passengers carried declined 88 per cent due to COVID-19 and travel restrictions**
- **Deferral and/or cancellation of Boeing 737-8 and Airbus A220 deliveries**
- **Reduction of capital expenditures by about \$3.0 billion over 2020-2023 period**

MONTREAL, Nov. 9, 2020 /CNW Telbec/ - Total revenues of \$757 million in the third quarter of 2020 declined \$4.773 billion or 86 per cent from the third quarter of 2019. The airline reported third quarter 2020 negative EBITDA<sup>(1)</sup> or (earnings before interest, taxes, depreciation and amortization), excluding special items, of \$554 million compared to third quarter 2019 EBITDA of \$1.472 billion. Air Canada reported an operating loss of \$785 million in the third quarter of 2020 compared to operating income of \$956 million in the third quarter of 2019. Total revenue passengers carried declined 88 per cent in the quarter compared to last year's third quarter. Unrestricted liquidity amounted to \$8.189 billion at September 30, 2020.

"Today's results reflect COVID-19's unprecedented impact on our industry globally and on Air Canada in what has historically been our most productive and profitable quarter. From the outset, we have made the health and safety of our customers and employees our chief concern. Our airline has been a leader in introducing progressive layers of protection, such as our comprehensive suite of biosafety measures, Air Canada CleanCare+, and we continue to explore new technologies and processes to further assure travellers and regulators. Amongst the various science-based measures we have been advocating, testing at airports is by far the most significant, as demonstrated by the McMaster HealthLabs' study of international travellers arriving at Toronto-Pearson. It was reported to be the largest-ever study of its kind and preliminary results clearly confirm safe alternatives exist to a mandatory 14-day quarantine, which is both stifling demand and frustrating travellers who are willing to be tested," said Calin Rovinescu, President and Chief Executive Officer of Air Canada.

"In parallel, we acted decisively to implement our COVID-19 Mitigation and Recovery Plan. Since March, we have raised almost \$6 billion in additional liquidity, leveraging what was one of the industry's strongest balance sheets as we entered the pandemic. We took the painful steps of eliminating 20,000 jobs, after having created 10,000 over the previous five years, and of reversing 10 years of profitable network expansion by reducing capacity by more than 80 per cent in the third quarter.

"At the end of June, we made the difficult decision to indefinitely suspend 30 domestic routes and close eight regional stations and our Network Planning team has identified up to a further 95 domestic, U.S. transborder and international route suspensions and nine Canadian station closures required to preserve liquidity, cut costs and reduce capital expenditures as we prepare for a smaller footprint expected to last several years. Given the public statements made by the Honourable Marc Garneau, Canada's Minister of Transport, on November 8, 2020 regarding commencing immediate discussions with major airlines on aviation industry sector-specific support, we are deferring the additional route suspensions and station closures pending the progress of those discussions.

"According to IATA's Chief Economist, governments have already provided more than US\$160 billion of aid to airlines globally, recognizing the critical role they play in a country's economy. Beyond sustaining tens of thousands of direct and indirect jobs, a healthy Canadian airline industry is essential for Canada's infrastructure on which its economic recovery from COVID-19 depends and vital to securing the country's place in a reordered, post-pandemic world. The impact on the industry and on the economy of how we as a country handle this crisis in air transportation will be felt for years to come.

"We have also continued our discussions with the Government of Canada on a more measured, science-based approach to travel restrictions and quarantines, which remain amongst the most onerous in the world. Preliminary results from several international studies and our McMaster HealthLabs study indicate testing can provide an effective responsible alternative to facilitate the safe relaxation of quarantines.

"We have taken several measures to carefully rationalize our existing fleet: We are accelerating the retirement of 79 mainline and Rouge aircraft. We are deferring delivery of new Boeing 737-8 and Airbus A220 aircraft scheduled for delivery in 2021 and 2022 and cancelling 10 Boeing 737-8s and 12 Airbus A220s, representing about 40 per cent of the remaining scheduled deliveries. Despite modifications made to our orders, these two aircraft remain the core of our narrowbody fleet and enable us to efficiently serve transcontinental domestic and transborder routes through improved economics and range, while providing an

excellent customer experience. Through this fleet restructuring and other capital reduction initiatives, we have successfully lowered total projected capital expenditures by about \$3.0 billion over the 2020 to 2023 period compared to our total projected capital expenditures at the end of 2019.

"In addition to the mitigation steps we have taken, Air Canada is also preparing for the post-COVID recovery. Along with other ongoing initiatives, this month we launched the new Aeroplan, expected to be one of the best travel loyalty programs available. Our simplified and restructured aircraft fleet will be highly fuel efficient and well-configured for our key routes. Our proposed acquisition of Transat A.T. Inc. will enable us to better compete with global competitors in a drastically altered global airline market. Our nimble Cargo team has pivoted to dedicated all-cargo flights during the pandemic and Cargo will become an increasingly important segment of our business going forward. Most importantly, our culture remains strong - we have employees who remain highly motivated and intensely focused on safely transporting our customers and I thank them for their commitment and hard work," concluded Mr. Rovinescu.

Air Canada has taken or will be taking the following measures as part of its COVID-19 Mitigation and Recovery Plan:

### **Customer Service and Safety**

- Air Canada makes safety its first consideration in all that it does and has been continually updating its health and safety policies and procedures for travellers and employees in all workplaces, airports, and onboard aircraft to account for new information about COVID-19 as it becomes available. This includes a requirement for customers to wear a protective face covering, as well as enhanced protective personal equipment for airport agents and crews, the reinforcement of safe practices such as frequent hand-washing and collaborating with the Canadian federal government to screen passengers to help determine fitness for flying.
- To underscore its commitment to customer and employee safety, Air Canada introduced Air Canada CleanCare+. This program is designed to reduce the risk of exposure to COVID-19 through such measures as enhanced aircraft grooming, mandatory preflight customer temperature checks in addition to required health questionnaires and providing all customers with care kits for hand cleaning and hygiene.
- Air Canada has undertaken several medical collaborations to continue advancing biosafety across its business, including with Cleveland Clinic Canada in Toronto, a renowned global healthcare leader, to provide additional science-based evidence in our ongoing COVID-19 response; with Ottawa-based Spartan Bioscience to explore rapid COVID-19 testing in an aviation environment; and since last year with Toronto-based BlueDot, a company that monitors infectious diseases globally in real time to give us accurate, relevant information to make business and safety decisions quickly.
- Air Canada has been partnering with McMaster HealthLabs and the Greater Toronto Airports Authority in a study of international travellers arriving at Toronto Pearson International Airport. Preliminary results indicate that testing can provide an effective, responsible alternative to facilitate the safe relaxation of quarantines.
- Air Canada recently announced that it was finalizing an initial order of Abbott's ID NOW COVID-19 rapid response tests as part of its ongoing evaluation of COVID-19 testing technology and protocols, one of the first private sector companies to do so.
- Air Canada also recently announced plans to explore the application of COVID-19 contact tracing technology in its workplace using the Bluetooth enabled TraceSCAN app and wearable technology developed by Canadian-based Facedrive Inc.
- To meet the demand for the global transport of goods, including personal protective equipment during the pandemic, Air Canada operated more than 3,000 all-cargo international flights since March 22, 2020, and plans to operate up to 100 all-cargo flights per week in the fourth quarter of 2020 using a combination of Boeing 787 and Boeing 777 aircraft as well as four converted Boeing 777 and three converted Airbus 330 aircraft where it has doubled available cargo space by removing seats from the passenger cabin.
- Air Canada announced special benefits and accommodations for Aeroplan and Altitude members in light of COVID-19. These include pausing mileage expiration, grandfathering mileage-earned status, waiving certain change and redeposit fees, and launching new promotions so that members can earn additional Aeroplan Miles without leaving home.

### **Capacity and Route Network**

- Air Canada reduced second and third quarter 2020 ASM capacity by 92.0 per cent and 81.7 per cent, respectively, compared to the same quarters in 2019, and plans to reduce fourth quarter 2020 capacity by approximately 75 per cent compared to the fourth quarter of 2019. The airline will continue to dynamically adjust capacity and take other measures as required to adjust for demand, including as a result of health warnings, travel restrictions, quarantines, border closures and passenger demand.
- On June 30, 2020, Air Canada suspended service indefinitely on 30 domestic regional routes and closed eight stations at regional airports in Canada.

### **Financing and Liquidity**

- In March 2020, Air Canada drew down its US\$600 million and \$200 million revolving credit facilities for aggregate net proceeds of \$1.027 billion.
- In June 2020, Air Canada concluded an underwritten marketed public offering of 35,420,000 voting shares of Air Canada at a price of \$16.25 per share for aggregate proceeds of \$576 million, and a concurrent marketed private placement of convertible senior unsecured notes due 2025 for aggregate proceeds of US\$748 million (\$1.011 billion).
- In June 2020, Air Canada completed a private offering of \$840 million aggregate principal amount of 9.00 per cent Second Lien Secured Notes due 2024, which were sold at 98 per cent of par.
- In June 2020, Air Canada completed a private offering of one tranche of Class C Enhanced Equipment Trust Certificates (EETCs) with a combined aggregate face amount of approximately US\$316 million (\$426 million), which were sold at 95.002 per cent of par.
- In September 2020, Air Canada concluded a private offering of two tranches of EETCs, the proceeds of which were used to purchase equipment notes issued by Air Canada and secured by three Boeing 787-9 aircraft, three Boeing 777-300ER aircraft, one Boeing 777-200LR and nine Airbus A321-200 aircraft. The two tranches of certificates have a combined aggregate face amount of US\$553 million (\$740 million) and a weighted average interest rate of 5.73 per cent. Air Canada used the proceeds from this financing together with cash on hand to repay in full the US\$600 million (\$803 million) 364-day term loan originally put in place in April 2020 and discussed in Air Canada's second quarter 2020 MD&A.
- In September 2020, Air Canada concluded a committed secured facility totaling \$788 million to finance the purchase of the first 18 Airbus A220 aircraft. As aircraft are financed under this new Canadian dollar facility, the bridge financing of \$788 million put in place in April 2020 (and discussed in Air Canada's second quarter 2020 MD&A) will be repaid concurrently. At September 30, 2020, nine Airbus A220 aircraft were financed under this facility with the corresponding bridge financing repaid.
- In early October 2020, Air Canada announced that it had completed sale and leaseback transactions for nine Boeing 737-8 aircraft for total proceeds of US\$365 million (\$485 million). The nine aircraft were delivered to Air Canada in the past three years.
- Air Canada's unencumbered asset pool (excluding the value of Aeroplan, Air Canada Vacations and Air Canada Cargo) amounted to approximately \$1.8 billion following the closing of the transactions discussed above. As part of Air Canada's ongoing efforts to maintain adequate liquidity levels, additional financing arrangements continue to be assessed.
- Air Canada suspended share purchases under its Normal Course Issuer Bid in early March 2020 and did not renew its issuer bid upon its expiry in the second quarter of 2020.

### **Cost Reduction and Capital Reduction and Deferral Program**

- Air Canada initiated a company-wide cost reduction and capital reduction and deferral program for 2020, which has now reached approximately \$1.5 billion, increased from an initial target of \$500 million. On a capacity reduction of 81.7 per cent, third quarter 2020 operating expenses decreased \$3.032 billion or 66 per cent from the same quarter in 2019, reflecting the significant progress made on both managing variable costs and reducing fixed expenses. Air Canada continues to seek additional opportunities for cost reduction and cash preservation.
- Air Canada announced a workforce reduction of approximately 20,000 employees, representing more than 50 per cent of its workforce. This was achieved through layoffs, terminations of employment, voluntary separations, early retirements and special leaves.
- Air Canada adopted the Canada Emergency Wage Subsidy (CEWS) for most of its workforce effective March 15, 2020. In July 2020, the program was redesigned and extended until December 2020. In September 2020, the Government of Canada announced a further extension of the program to June 2021. Air Canada intends to continue its participation in the CEWS program for active employees, subject to meeting the eligibility requirements.
- Air Canada is permanently retiring 79 older aircraft from its fleet – consisting of Boeing 767, Airbus A319 and Embraer 190 aircraft. Their retirement will simplify the airline's overall fleet, reduce its cost structure, and lower its carbon footprint.
- Air Canada concluded an amendment to the purchase agreement for Airbus A220-300 aircraft which became effective in early November 2020. As a result, Air Canada has deferred 18 aircraft deliveries over 2021 and 2022 and will not be purchasing the last 12 Airbus A220 aircraft. Air Canada expects to take delivery of five Airbus A220 aircraft in the fourth quarter of 2020.
- In early November 2020, Air Canada also amended its agreement with Boeing to cancel 10 Boeing 737-8 aircraft deliveries from its firm order of 50 aircraft and to defer its remaining 16 aircraft deliveries over the late 2021 to 2023 period.
- Through this fleet restructuring and other capital reduction initiatives, Air Canada successfully lowered its planned capital expenditures by approximately \$3.0 billion for the 2020 to 2023 period compared to its projected capital expenditures at the end of 2019.

### **Third Quarter Summary**

Air Canada recorded a net loss of \$685 million or \$2.31 per diluted share compared to net income of \$636 million or \$2.35 per

diluted share in the third quarter of 2019.

At September 30, 2020, net debt of \$4.973 billion increased \$2.132 billion from December 31, 2019, reflecting the impact of net cash used for operating and investing activities in the first nine months of 2020. The unfavourable impact of a weaker Canadian dollar, at September 30, 2020 compared to December 31, 2019, increased foreign currency denominated debt (mainly U.S. dollars) by \$141 million.

In the third quarter of 2020, net cash flows used in operating activities of \$286 million deteriorated by \$1.120 billion from the same quarter in 2019 on lower operating results, reflecting the impact of the COVID-19 pandemic.

In the third quarter of 2020, net cash used in financing activities amounted to \$332 million, an improvement of \$33 million from the third quarter of 2019. Net proceeds from debt financings amounted to \$1.101 billion. Reduction of long-term debt and lease liabilities of \$1.433 billion in the third quarter of 2020 included lump-sum repayments of \$1.177 billion.

In the third quarter of 2020, net cash flows used in investing activities of \$644 million reflected an increase of \$554 million from the third quarter of 2019, mainly due to movements between cash and short and long-term investments.

In the third quarter of 2020, net cash burn<sup>(1)</sup> of \$818 million (or approximately \$9 million per day, on average) was significantly better than management's net cash burn expectations of between \$1.35 billion and \$1.6 billion (or between \$15 million and \$17 million per day, on average). This was due to a number of factors, including the deferral of certain capital expenditures, higher cash receipts related to the CEWS program, and additional working capital benefits resulting from both a deferral of supplier payments into future periods and from income and sales tax recoveries which had been forecast to occur in later periods.

### **Outlook and Major Assumptions**

As indicated above, Air Canada plans to reduce its fourth quarter 2020 capacity by approximately 75 per cent from the same quarter in 2019. The airline will continue to dynamically adjust capacity and take other measures as required to account for health warnings, travel restrictions, quarantines, border closures globally and passenger demand.

Air Canada projects net cash burn of between \$1.1 billion and \$1.3 billion (or between \$12 million and \$14 million per day, on average) in the fourth quarter of 2020. This net cash burn projection includes \$4 million per day in capital expenditures and \$5 million per day in lease and debt service costs. When compared to the third quarter of 2020, the higher projected net cash burn in the fourth quarter of 2020 is due to a number of factors, including an increase in end-of-lease payments due to more aircraft being returned to lessors, stabilization of supplier payment deferrals affecting working capital, lower cash receipts related to the CEWS program, and a higher level of capital expenditures, in part due to additional scheduled Airbus A220 aircraft deliveries.

As discussed above, the Honourable Marc Garneau made public statements on November 8, 2020 related to aviation industry sector-specific support. Air Canada will provide an update when Government of Canada support arrangements have been finalized.

### **(1) Non-GAAP Measures**

Below is a description of certain non-GAAP financial measures used by Air Canada to provide readers with additional information on its financial and operating performance. Such measures are not recognized measures for financial statement presentation under GAAP, do not have standardized meanings, may not be comparable to similar measures presented by other entities and should not be considered a substitute for, or superior to, GAAP results. Readers are advised to review the section entitled Non-GAAP Financial Measures in Air Canada's Third Quarter 2020 MD&A for a further discussion and a reconciliation of non-GAAP measures to Canadian GAAP.

- EBITDA (earnings before interest, taxes, depreciation and amortization) is commonly used in the airline industry and is used by Air Canada as a means to view operating results before interest, taxes, depreciation and amortization as these costs can vary significantly among airlines due to differences in the way airlines finance their aircraft and other assets. Air Canada excludes special items from EBITDA as these items may distort the analysis of certain business trends and render comparative analysis to other airlines less meaningful. Readers are advised to review the section entitled Non-GAAP Financial Measures in Air Canada's Third Quarter 2020 MD&A for a further discussion and a reconciliation of this measure to Canadian GAAP.
- Net cash burn is commonly used in the airline industry and is used by Air Canada as a measure of cash used to maintain operations, support capital expenditures, and settle normal debt repayments, all before the net impact of new financing proceeds. Net cash burn is defined as net cash flows from operating, financing, and investing activities, and excludes proceeds from new financings, and lump sum debt maturities made where the Corporation has refinanced or replaced the amount. Net cash burn also excludes movements between cash and short and long-term investments. Readers are advised to review the section entitled Non-GAAP Financial Measures in Air Canada's Third Quarter 2020 MD&A for a further discussion of this measure, and to review the section entitled "Consolidated Cash Flow Movements" in Air Canada's Third Quarter 2020 MD&A for a reconciliation of this measure to Canadian GAAP.

Air Canada's Third Quarter 2020 Consolidated Financial Statements and Notes and its Third Quarter 2020 Management's Discussion and Analysis of Results of Operations and Financial Condition are available on Air Canada's website at [aircanada.com](http://aircanada.com) and will be filed on SEDAR at [www.sedar.com](http://www.sedar.com).

For further information on Air Canada's public disclosure file, including Air Canada's Annual Information Form dated March 30, 2020, consult SEDAR at [www.sedar.com](http://www.sedar.com).

### **Third Quarter Analyst Conference Call**

Air Canada will host its quarterly analysts' call today, November 9, 2020 at 08:30 E.T. Calin Rovinescu, President and Chief Executive Officer, Michael Rousseau, Deputy Chief Executive Officer and Chief Financial Officer, and Lucie Guillemette, Executive Vice President and Chief Commercial Officer, will be available for analysts' questions. Immediately following the analysts' Q&A session, Mr. Rousseau and Pierre Houle, Managing Director and Treasurer, will be available to answer questions from term loan B lenders and holders of Air Canada's bonds.

Media and the public may access this call on a listen-in basis. Details are as follows:

Dial 416-340-2217 or 1-800-806-5484 Passcode: 9933124#

Live audio webcast: <https://bell.media-server.com/mmc/p/j6iivqtc>

### **CAUTION REGARDING FORWARD-LOOKING INFORMATION**

*This news release includes forward-looking statements within the meaning of applicable securities laws. Forward-looking statements relate to analyses and other information that are based on forecasts of future results and estimates of amounts not yet determinable. These statements may involve, but are not limited to, comments relating to guidance, strategies, expectations, planned operations or future actions. Forward-looking statements are identified using terms and phrases such as "preliminary", "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will", "would", and similar terms and phrases, including references to assumptions. Forward-looking statements, by their nature, are based on assumptions, including those described herein and are subject to important risks and uncertainties. Forward-looking statements cannot be relied upon due to, among other things, changing external events and general uncertainties of the business. Actual results may differ materially from results indicated in forward-looking statements due to a number of factors, including those discussed below.*

*Air Canada, along with the rest of the global airline industry, is facing a severe and abrupt drop in traffic and a corresponding decline in revenue as a result of the COVID-19 pandemic and the travel restrictions imposed in many countries around the world, and particularly in Canada as well as the United States. The impact of the COVID-19 pandemic began to be felt in traffic and sales figures commencing in early March 2020. These impacts include drastic declines in earnings and cash from operations. There is very limited visibility on travel demand given changing government restrictions in place around the world and the severity of the restrictions in Canada; these restrictions and concerns about travel due to the COVID-19 pandemic as well as passenger concerns and expectations about the need for certain precautions, such as physical distancing, are severely inhibiting demand. The COVID-19 pandemic is also having significant economic impacts, including on business and consumer spending, which may in turn significantly impact demand for travel. Air Canada cannot predict the full impact or the timing for when conditions improve. Air Canada is actively monitoring the situation and will respond as the impact of the COVID-19 pandemic evolves, which will depend on a number of factors including the course of the virus, government actions, and passenger reaction, as well as timing of a recovery in international and business travel which are important segments of Air Canada's market, none of which can be predicted with any degree of certainty.*

*Other factors which may cause results to differ materially from results indicated in forward-looking statements include our ability to successfully achieve or sustain positive net profitability, economic and geopolitical conditions, our ability to pay our indebtedness and maintain liquidity, industry and market conditions and the demand environment, competition, the timing and conditions of the return to service of Boeing 737 MAX aircraft into our fleet (including the introduction of those on order and the management of our fleet and operations until their return to service or introduction), energy prices, our dependence on technology, our ability to successfully implement appropriate strategic and other important initiatives (including our ability to reduce operating costs), cybersecurity risks, war, terrorist acts, other epidemic diseases, our dependence on key suppliers, casualty losses, changes in laws, regulatory developments or proceedings, our ability to successfully launch and operate our new loyalty program, climate change and environmental factors (including weather systems and other natural phenomena and factors arising from man-made sources), interruptions of service, our dependence on regional and other carriers, our ability to preserve and grow our brand, employee and labour relations and costs, our dependence on Star Alliance and joint ventures, limitations due to restrictive covenants, pending and future litigation and actions by third parties, currency exchange, pension plans, our ability to attract and retain required personnel, insurance issues and costs, as well as the factors identified in Air*

Canada's public disclosure file available at [www.sedar.com](http://www.sedar.com) and, in particular, those identified in section 14 "Risk Factors" of Air Canada's Third Quarter 2020 MD&A and section 20 "Risk Factors" of Air Canada's 2019 MD&A. Furthermore, the acquisition of Transat A.T. Inc. is subject to shareholder approval, court approval, satisfaction of customary listing conditions of the Toronto Stock Exchange, regulatory approvals and certain customary and other conditions, and there are no assurances that the acquisition will be completed as described in Air Canada's Third Quarter 2020 MD&A or at all. In addition, there can be no assurance that government support will be provided on terms acceptable to Air Canada or at all. The forward-looking statements contained or incorporated by reference in this news release represent Air Canada's expectations as of the date of this news release or as of the date they are otherwise stated to be made) and are subject to change after such date. However, Air Canada disclaims any intention or obligation to update or revise any forward-looking statements whether because of new information, future events or otherwise, except as required under applicable securities regulations.

## About Air Canada

Air Canada is Canada's largest domestic and international airline. Canada's flag carrier is among the 20 largest airlines in the world and in 2019 served over 51 million customers. Air Canada is a founding member of Star Alliance, the world's most comprehensive air transportation network. Air Canada is the only international network carrier in North America to receive a Four-Star ranking according to independent U.K. research firm Skytrax, which also named Air Canada the 2019 Best Airline in North America. For more information, please visit: [aircanada.com/media](http://aircanada.com/media), follow Air Canada on [Twitter](#) and [LinkedIn](#), and join Air Canada on [Facebook](#).

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## HIGHLIGHTS

The financial and operating highlights for Air Canada for the periods indicated are as follows:

(Canadian dollars in millions, except where indicated)	Third Quarter			First Nine Months		
	2020	2019	\$ Change	2020	2019	\$ Change
<b>Financial Performance Metrics</b>						
Operating revenues	757	5,530	(4,773)	5,006	14,702	(9,696)
Operating income (loss)	(785)	956	(1,741)	(2,773)	1,505	(4,278)
Income (loss) before income taxes	(821)	878	(1,699)	(3,578)	1,603	(5,181)
Net income (loss)	(685)	636	(1,321)	(3,486)	1,324	(4,810)
Adjusted pre-tax income (loss) <sup>(1)</sup>	(1,141)	857	(1,998)	(3,099)	1,207	(4,306)
EBITDA (excluding special items) <sup>(1)</sup>	(554)	1,472	(2,026)	(1,315)	2,971	(4,286)
Unrestricted liquidity <sup>(2)</sup>	8,189	7,355	834	8,189	7,355	834
Net cash flows from (used in) operating activities	(286)	834	(1,120)	(1,557)	5,035	(6,592)
Free cash flow <sup>(1)</sup>	(568)	533	(1,101)	(2,424)	1,649	(4,073)
Net debt <sup>(1)</sup>	4,973	2,999	1,974	4,973	2,999	1,974
Diluted earnings (loss) per share	(\$2.31)	\$2.35	(\$4.66)	(\$12.58)	\$4.86	(\$17.44)
<b>Operating Statistics<sup>(3)</sup></b>			<b>% Change</b>			<b>% Change</b>
Revenue passenger miles ("RPM") (millions)	2,517	27,954	(91.0)	20,807	72,710	(71.4)
Available seat miles ("ASM") (millions)	5,949	32,457	(81.7)	31,703	86,383	(63.3)
Passenger load factor %	42.3%	86.1%	(43.8) pp	65.6%	84.2%	(18.5) pp
Passenger revenue per RPM ("Yield") (cents)	20.2	18.4	9.6	18.8	18.2	3.0
Passenger revenue per ASM ("PRASM") (cents)	8.5	15.8	(46.2)	12.3	15.3	(19.7)
Operating revenue per ASM (cents)	12.7	17.0	(25.3)	15.8	17.0	(7.2)
Operating expense per ASM ("CASM") (cents)	25.9	14.1	NM	24.5	15.3	NM
Adjusted CASM (cents) <sup>(1)</sup>	26.1	10.1	NM	20.1	10.8	NM

Average number of full-time equivalent ("FTE") employees (thousands) <sup>(4)</sup>	17.2	33.2	(48.1)	22.2	32.8	(32.3)
Aircraft in operating fleet at period-end <sup>(5)</sup>	351	404	(13.1)	351	404	(13.1)
Seats dispatched (thousands)	3,597	17,780	(79.8)	19,107	49,147	(61.1)
Aircraft frequencies (thousands)	30.1	148.1	(79.7)	160.4	418.2	(61.6)
Average stage length (miles) <sup>(6)</sup>	1,654	1,825	(9.4)	1,659	1,758	(5.6)
Fuel cost per litre (cents)	52.5	74.7	(29.7)	63.7	76.4	(16.6)
Fuel litres (thousands)	332,658	1,633,120	(79.6)	1,781,560	4,364,351	(59.2)
Revenue passengers carried (thousands) <sup>(7)</sup>	1,728	14,627	(88.2)	12,135	39,495	(69.3)

- (1) Adjusted pre-tax income (loss), EBITDA (excluding special items) (earnings before interest, taxes, depreciation and amortization), free cash flow and adjusted CASM are each non-GAAP financial measures and net debt is an additional GAAP measure. Refer to section 16 of Air Canada's Third Quarter 2020 MD&A for descriptions of Air Canada's non-GAAP financial measures and additional GAAP measures.
- (2) *Unrestricted liquidity refers to the sum of cash, cash equivalents and short and long-term investments, and the amount of available credit under Air Canada's revolving credit facilities. At September 30, 2020, unrestricted liquidity was comprised of cash, cash equivalents and short-term investments of \$7,775 million, and long-term investments of \$414 million. At September 30, 2019, unrestricted liquidity was comprised of cash, cash equivalents and short-term investments of \$5,869 million, long-term investments of \$492 million and undrawn lines of credit of \$994 million.*
- (3) *Except for the reference to average number of FTE employees, operating statistics in this table include third party carriers operating under capacity purchase agreements with Air Canada.*
- (4) *Reflects FTE employees at Air Canada and its subsidiaries. Excludes FTE employees at third party carriers operating under capacity purchase agreements with Air Canada.*
- (5) *The number of aircraft in Air Canada's operating fleet at September 30, 2020 includes a number of aircraft that have been grounded due to the COVID-19 pandemic as well as 24 Boeing 737 MAX aircraft which have been grounded since 2019. Refer to section 5 "Fleet" of Air Canada's Third Quarter 2020 MD&A for additional information.*
- (6) *Average stage length is calculated by dividing the total number of available seat miles by the total number of seats dispatched.*
- (7) *Revenue passengers are counted on a flight number basis (rather than by journey/itinerary or by leg) which is consistent with the IATA definition of revenue passengers carried.*

SOURCE Air Canada

For further information: Contacts: [media@aircanada.ca](mailto:media@aircanada.ca)

A STAR ALLIANCE MEMBER

