



# AIR CANADA

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## Air Canada increases commission for Canadian travel agents to seven per cent on Tango fares

MONTREAL, June 9 /CNW Telbec/ - Air Canada today announced that effective immediately it will increase its commission for Canadian travel agents to sell Tango fares from four to seven per cent for all flights operated within Canada by Air Canada, Jazz and its commercial partners. Tickets eligible for the incentive must be sold through the airline's agency portal at [www.aircanada.com/agents](http://www.aircanada.com/agents) or through ac2u, its direct connection API (Application Programming Interface) for travel professionals.

"Air Canada is committed to rewarding the support of Canadian travel agents through a competitive commission structure," said Ben Smith, Air Canada's Executive Vice President and Chief Commercial Officer. "Industry reaction from our travel partners has been very positive since the introduction last week of a commission to sell Air Canada's domestic Tango fares. We will continue to monitor the marketplace closely, and we will continue to make adjustments as necessary to ensure we maintain our competitive position with our valued travel partners. Air Canada's superior schedule, product offering and loyalty benefits through Aeroplan clearly make Air Canada the airline of choice for customers seeking value for their budget."

On June 4th, Air Canada announced the introduction of a commission for Canadian travel agents to sell Tango fares for flights within Canada. In addition, in recognition of the essential role the travel industry plays in the airline's distribution network, Air Canada launched a Bonus Aeroplan Miles promotion available to new Aeroplan members enrolled by their travel agent through the airline's agency portal. New Aeroplan members enrolled by their travel agent until July 31st will automatically receive 1,000 Aeroplan Bonus Miles, plus Double Aeroplan Miles for the first two flights if they travel before December 31, 2009.

Montréal-based Air Canada provides scheduled and charter air transportation for passengers and cargo to more than 170 destinations on five continents, including 58 communities across Canada and 57 destinations in the United States - by far the most of any carrier within Canada or between Canada and the United States. Canada's flag carrier is the 13th largest commercial airline in the world and serves 33 million customers annually operating a modern fuel-efficient fleet with an average age of just nine years.

Air Canada is a founding member of Star Alliance, providing the world's most comprehensive air transportation network for Canadian domestic, transborder and international travel. Air Canada aircraft offer customers individualized seatback in-flight entertainment systems with hundreds of hours of complimentary digital audio-visual entertainment. As well, customers can collect Aeroplan miles for future awards through Canada's leading loyalty program.

In 2008, the readers of Business Traveler magazine voted Air Canada "Best In-Flight Services in North America," "Best Airline for Business Class Service in North America" and "Best North American Airline for International Travel."

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